



## Press Release

### **GE SECURITY AND WIPRO INFOTECH SIGN BUSINESS PARTNER AGREEMENT DESIGNED TO PROVIDE SECURITY SOLUTIONS TO CUSTOMERS IN INDIA**

**Bangalore, INDIA, March 10, 2009:** GE Security, a business of GE Enterprise Solutions (NYSE: GE), and Wipro Infotech, the India and Middle East IT Business of Wipro Ltd, today jointly announced the signing of a Business Partner Agreement related to providing physical security solutions in India. According to the agreement, Wipro will work together with GE to build and deploy best-in-class Physical Security solutions for customers in India.

Mr. Anand Sankaran, Senior Vice President, Head India and Middle East, Wipro Infotech said, "As an end-to end IT service provider, we have been providing information security solutions to government and enterprises. Now, we are looking at improving Physical Security aspects for Government, Defense, SEZs, campuses, enterprises, hospitality sector and other sensitive installations. Our partnership with GE Security will strengthen our offerings in the physical security space, which is the need of the hour."

GE Security has designed and developed security, safety and lifestyle enhancement products for intrusion and fire detection, access and building control and video surveillance. GE and Wipro will expand their already strong relationship in the region. GE Security will work with Wipro's dedicated pre-sales team and front-end solutions from a go-to-market perspective in India. GE Security will also provide training and relevant case-studies for GE's security products and solutions to Wipro's sales and pre-sales staff.

Mr. Mohamed Butt, President GE Security, Asia said, "We are pleased with this relationship with Wipro as it brings together one of the leading system integrators in the world and a premier security company offering innovative technology solutions to help



protect people, assets and communities. We are excited about the opportunity to work with Wipro and expand our security offerings in the Indian market.”

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### **About GE's Security Business**

GE Security, Inc., a business of GE Enterprise Solutions (NYSE: GE), is a leading supplier of security and life safety technologies, with operations in more than 35 countries. GE Security offers one of the industry's broadest product portfolios, including access control, explosives and narcotics detection, fire detection, intrusion, key management and video surveillance. GE Security's products are used to protect people and property across a wide range of industries, including aviation, banking and finance, education, government and military, healthcare, law enforcement, residential, retail, stadiums and event venues, and transportation.

For more information about GE Security, please visit [www.gesecurity.com](http://www.gesecurity.com). GE Security, making the world safer.

### **About GE Enterprise Solutions**

GE Enterprise Solutions delivers high-impact, integrated solutions that improve customers' productivity and profitability. Enterprise Solutions helps customers compete and win in a changing global environment by combining the power of GE's intelligent technologies with its multi-industry expertise. Enterprise Solutions is comprised of high-tech, high-growth businesses including Security, Sensing & Inspection, GE Fanuc Intelligent Platforms, and Digital Energy. It has 17,000 customer-focused associates in more than 35 countries.

### **About Wipro Infotech**

Wipro Infotech, a division of the US\$5 billion Wipro Limited, provides enterprise customers with high value Information Technology Products, Software Services, Solutions and Consulting Services in India and the Middle East. Headquartered at Bangalore, Wipro Infotech serves customers in India through a network of 22 offices and 170 service locations across the country. It also has regional offices across the Middle East serving the region.

### **About Wipro Ltd**

Wipro Limited (NYSE:WIT) provides comprehensive IT solutions and services, including systems integration, information systems outsourcing, IT enabled services, package implementation, software application development and maintenance, and research and development services to corporations globally. Wipro Limited is the first PCMM Level 5 and SEI CMM Level 5 certified IT Services Company globally. In the Indian market, Wipro is a leader in providing IT solutions and services for the corporate segment in India offering system integration, network integration, software solutions and IT services.



In the Asia Pacific and Middle East markets, Wipro provides IT solutions and services for global corporations. Wipro also has profitable presence in niche market segments of consumer products and lighting. Wipro's ADSs are listed on the New York Stock Exchange, and its equity shares are listed in India on the Stock Exchange - Mumbai, and the National Stock Exchange.

For more information, please visit our websites at [www.wipro.com](http://www.wipro.com), [www.wiprocorporate.com](http://www.wiprocorporate.com), and [www.wipro.in](http://www.wipro.in)

### **Wipro's forward looking and cautionary statements**

Forward-looking and cautionary statements Certain statements in this release concerning our future growth prospects and our ability to successfully complete and integrate potential acquisitions are forward looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding our ability to integrate and manage acquired IT professionals, our ability to integrate acquired assets in a cost effective and timely manner, fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, liability for damages on our service contracts, the success of the companies in which Wipro has made strategic investments, withdrawal of fiscal governmental incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, unauthorized use of our intellectual property and general economic conditions affecting our industry. Additional risks that could affect our future operating results are more fully described in our filings with the United States Securities and Exchange Commission. These filings are available at [www.sec.gov](http://www.sec.gov). Wipro may, from time to time, make additional written and oral forward looking statements, including statements contained in the company's filings with the Securities and Exchange Commission and our reports to shareholders. Wipro does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.

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